



Colin Buckley
Senior Research Associate
Business Development Specialist
Halcyon Ltd

Professional Engagements

Colin works with Halcyon Ltd as Senior Research Associate on selective engagements, bringing his professional training in Data Integration and Telecommunications, to Economic Development Consulting. A strong technology motivation, strategic intuition and communication style, enables interaction with both Corporate and Developer client teams.

As Business Development Manager, Colin has strategized new consulting opportunities and created proposal formats for best fit of project scope to timeframe.

Colin serves on Halcyon engagements which require analysis of market conditions, specific land uses, and competitive environments.

Education

BA in Business Communication
St Mary's University, San Antonio Texas

Research Market / Competitive Environment

Colin's experience includes the following Halcyon Ltd engagements

Garland Strategic Plan

Formulated a Strategic Economic Development Plan, due to the erosion of city's retail base, and corporate facility out migration; assisted in report drafting; presentations to Mayor's office, and research on Strategic Industry Clusters

Jones Day Expert Witness

For DDR, national real estate investment trust in litigation on complex mixed-use retail / residential / office center joint venture, assisted in Deposition preparation, and competitive environment research.

McCool Smith

For a failed Mixed-Use Entertainment Center adjacent Cowboys Stadium in Texas, researched environment for Lifestyle and Regional Shopping Centers; helped prove declining real estate markets and poor leasing, contributed to developer's decision to withdraw.

Transbay Fast Train Terminal

Assisted in creating Tenant Mix and Layout Plan, new uses for Transbay's rooftop Park, Development schedule and Pro Forma; prepared Interim Use Strategy for the Train Box with research for uses that could be constructed and operated with short timeframes, ceasing operations, upon notice from Transbay to fit out.